



# CO-ACH-IEVE

## A PEOPLE DEVELOPMENT SYSTEM FOR MANAGERS AND LEADERS

### WHY COACHING?

**61%**

Representation of U.S. workforce reporting distrust in their management team. *Wyatt Work Study 2017*

**56%**

Increase in employee productivity when managers coach employees to align individual goals with organizational goals. *Rodgers and Hunter*

**4X**

Employees who are coached by a manager are four times more likely to be engaged than other employees. *Gallup 2017*

### THE CO-ACH-IEVE™ SOLUTION

Through an immersive learning experience, CO-ACH-IEVE™ provides leaders and managers with a repeatable process, framework and system for coaching people and teams to potential.

- ✍ We create permanent behavior change through consistent application, customized practice sessions, accountability, and supportive coaching throughout the program.

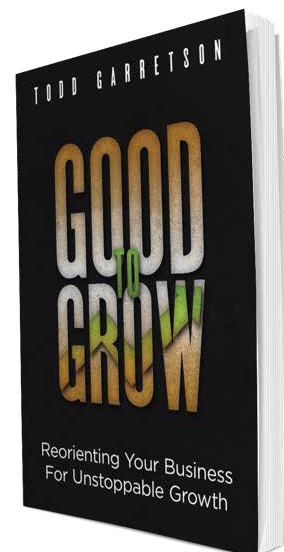
### OUTCOMES YOU CAN EXPECT

The CO-ACH-IEVE™ process and principles are designed to help organizations build high performance cultures that consistently drive:

1. Strong execution towards strategy and stated objectives.
2. Enhanced employee engagement, trust and collaboration at all levels in the organization.
3. The development and retention of future leaders across the organization.

**FOUNDER AND CHIEF  
GROWTH STRATEGIST,  
TODD GARRETSON**

**FOR LEADERS,  
MANAGERS, OR  
ANYONE RESPONSIBLE  
FOR DEVELOPING  
PEOPLE OR TEAMS**





# CO-ACH-IEVE

## A PEOPLE DEVELOPMENT SYSTEM FOR MANAGERS AND LEADERS

### LEARNING OBJECTIVES

Upon completion of the CO-ACH-IEVE™ Experience, managers and leaders will be equipped to:

1. Work with Different Communication Styles
2. Ask Powerful Coaching Questions
3. Effectively Deliver Performance Feedback
4. Handle Different Reactions to Coaching
5. Hold People Accountable
6. Harness the Power of Peer Coaching

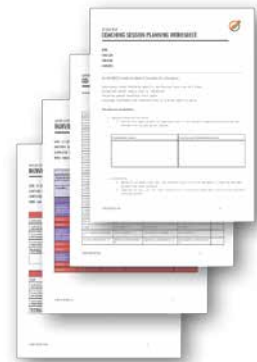
### WHAT'S INCLUDED?

- ✔ Interactive Workshop and Participant Workbook.
- ✔ 6 Customized Practice and Follow-up Sessions (60-90 minutes each).
- ✔ CO-ACH-IEVE™ Individual Coaching Template Tool Kit (multi-format).
- ✔ Good To Grow: Reorienting Your Business for Unstoppable Growth textbook.
- ✔ Lifetime Access and Membership to CO-ACH-IEVE™ Peer Coaching Leadership Group

### Optional Add-on: CO-ACH-IEVE™ For High Performance Teams:

- ✔ 4 Additional Sessions to Implement the CO-ACH-IEVE™ process for building high performing teams and units.
- ✔ CO-ACH-IEVE™ Team and Leadership Development Template Tool Kit (multi-format).

### COACHING TOOL KIT



### RETURN ON INVESTMENT

CO-ACH-IEVE is the best investment we've made. We are now rolling it out to every management level in the organization!"

*President, Medium Size Manufacturer*

