Revolutionize The Way You Drive Business Results

Business leaders spend months developing business plans, defining objectives, goals and KPIs. But all too often, their plans fail to achieve the desired results due to the inability to track and manage execution in real time, across the entire organization.

It isn’t for a lack of effort. The problem is this: while there are numerous solutions that address parts of the problem—including tools for project management, collaboration, business intelligence, and basic spreadsheets/email—none are designed specifically to engage teams toward shared objectives. Until now.

AchieveIt is the market leader in the emerging software category of Results Management Systems (RMS). Our enterprise-grade, purpose-built platform empowers business leaders with top-to-bottom organizational visibility and the ability to coordinate people and processes in order to drive operational excellence and business results.

The Power to Lead with Confidence
AchieveIt brings together functionality previously found in disparate, disconnected systems designed for strategic planning, project management, collaboration, business intelligence, analytics and reporting. Our centralized, cloud-based platform enables management to make informed, confident decisions, through a combination of visibility and coordination that drives results.

Visibility
AchieveIt provides a complete, real-time view of your entire organization—every initiative, objective, project and task—so you know exactly where to focus your attention in order to achieve the desired result.

Using a graphical “stoplight” style status system—green, yellow, red—AchieveIt gives real-time insights into what is on-track, off-track, and what’s at risk. Empowering you to preemptively identify problems that require attention and course correct (if needed) to ensure you and your teams continue to stay on-plan.

Coordination
AchieveIt enables you to establish, structure, assign and collaboratively execute your strategic/business plan. With AchieveIt, everyone knows exactly what they should be working on, when it is due, and how that fits into the achievement of the organization’s overall goals and objectives.

If a change is made anywhere in the plan, for any reason, that change automatically cascades throughout the plan and the organization, keeping teams and projects completely synchronized as they head towards delivery of the desired result.

Results
Businesses have become metric obsessed. So much so, they can lose sight of the single most important metric of all. Did we achieve the desired result? AchieveIt addresses this need via an enterprise-wide approach to driving unprecedented levels of performance and managerial/operational excellence.

What CRM did to revolutionize sales and marketing, and what ERP did for manufacturing and finance before that, AchieveIt is doing for strategic and operational leaders across every possible industry.

“We have been searching for an online solution to our strategic planning development and monitoring, and AchieveIt provided a user friendly, flexible, and cost efficient method for us to do so. We are delighted to partner with AchieveIt as we continue to develop the Hamilton brand across our markets.”
— Hank Siegel, President and CEO, Hamilton Jewelers

For more information, call 800.535.1559, or visit www.achieveit.com.
**AchieveIt Product Highlights**

AchieveIt is the most powerful, flexible yet user-friendly platform in the Results Management Systems (RMS) software category. The images below illustrate three essential aspects of AchieveIt’s functionality; see more at [www.achieveit.com](http://www.achieveit.com).

### Build It, Track It, Then AchieveIt

The powerful simplicity of AchieveIt begins with its easy-to-use Tree View planning interface. Using a “virtual white board” leaders can create a visual blueprint of their entire business plan. Using intuitive, drag-and-drop plan item “cards,” you can organize your plan within business units, horizontally link initiatives across departments, and ultimately have all initiatives roll up through your plan levels and reporting chains.

### If Your Team Members Can Use Email, They Can Use AchieveIt

AchieveIt is equally easy to use for everyone else in your organization, even those without prior enterprise software experience. That’s because plan contributors—the people on your team involved with and accountable for each individual activity or plan element—receive update requests by email.

### Real Time Visibility To Keep Your Entire Team On-Plan

AchieveIt automatically rolls-up all of the individual contributors’ updates and aggregates the results, in real-time, into an easily digestible List View. This gives team leaders a complete, unparalleled view of the entire business. Using the green/yellow/red “stoplight” indicators, team leaders can quickly see what’s working and what isn’t, visualize what it means in context of the overall plan, and take collaborative, corrective action as needed in order to get the organization back on-task and on-plan.

### Once the plan is live, green/yellow/red stoplight style graphic indicators enable team leaders to immediately see what is on-track, at risk, or off-track. Drill down into specific cards to see who is involved, see a complete audit trail of relevant comments to the initiative, and determine the best route for corrective action.

### Contributors can quickly update the status of any initiative they are involved in, add appropriate KPIs or metrics, and add comments if needed via a customized landing page complete with their action items. Users can provide updates without ever having to log-in to the application giving you the updates you need in as little as sixty seconds.

### Powerful reporting features allow team leaders to customize results in whatever form they wish, at whatever time interval they wish, using a variety of filter criteria to segment the “results” data. This allows leaders to focus on specific impediments to organizational success that need to be addressed immediately in order to continue to drive results.